

Press Release

Vienna, Austria, December 28th, 2011

LOYTEC Increases Exposure in CEE Region LOYTEC Competence Center founded in Poland

LOYTEC electronics, globally providing smart building automation solutions, increases exposure in the CEE region. The foundation of the first LOYTEC Competence Center in Krakow, Poland, is an important step in providing LOYTEC solutions to the region. With great pleasure LOYTEC Managing Director DI Hans-Jörg Schweinzer could certify ZDANIA as a LOYTEC Competence Center. The ceremonial signing of the agreement took place within the context of the symposium "New Trends in Building Automation Systems" at the Villa Decius Conference Center in Krakow. ZDANIA Managing Director M.Sc. Pawel Kwasnowski was understandably proud of this particular honor for his company. "To us, this certification is the peak of a long-term intense business relationship. We consider it a privilege to be the first company in this area which becomes certified as a Competence Center by LOYTEC, thus becoming an important know-how partner. With LOYTEC at our side we will set new standards for building automation in Poland".

As a LOYTEC Competence Center, ZDANIA now is authorized to train LOYTEC Competence Partners by itself, to instruct them continuously and to issue the relating certificates as a result. Only certified LOYTEC Competence Partners are entitled to deploy freely programmable LOYTEC L-INX Automation Servers in their applications. So the required technical know-how on the integrator's side for proper deployment of these highly developed automation stations is ensured and keeps updated through appropriate qualification programs. "We put much emphasis on this precondition for utilization of our L-INX Automation Servers in terms of our quality requirements. After all our high product quality is to arrive at the final customer", LOYTEC Managing Director DI Schweinzer comments.

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The symposium “New Trends in Building Automation Systems“ attracted numerous leading experts of the Polish building automation industry in Krakow. M.Sc. Kwasnowski as the host of the event in a series of lectures conveyed a comprehensive overview of modern automation solutions by LOYTEC. The focus was on L-INX Automation Servers in combination with the L-WEB building management system.

“With ZDANIA as our local Competence Center we take the growing interest of the Polish market in our product- and system solutions into account and we make sure that our local customers are supported quickly and competently in their mother tongue. ZDANIA will accomplish the formation and support of a LOYTEC Competence Partners network throughout Poland. I am sure that this cooperation means the beginning of a great success story for both companies in Poland“, DI Hans-Jörg Schweinzer summarized the recent business developments in Poland on the occasion of signing the agreement.

Photo caption:

Photo A: Foundation of the first LOYTEC Competence Center in Krakow/Poland: Hans-Jörg Schweinzer, LOYTEC (le.) and Pawel Kwasnowski, ZDANIA (ri.) with the certificate agreement just signed

Photo B: Pawel Kwasnowski, Head of the first LOYTEC Competence Center in Krakow/Poland, lecturing at the symposium „New Trends in Building Automation Systems“

About ZDANIA

Technology transfer company ZDANIA Sp. z o.o. which has been founded in 1992 as spin-off from AGH-University Krakow. Development and sales of SPS-controllers during the 80's and 90's (industry automation), as of the 90's active in building automation. Today a leading, highly innovative pioneer in the field of building automation in Poland. ZDANIA is managed by M.Sc. Pawel Kwasnowski, who still is senior lecturer at Faculty of Electrical Engineering, Automatics, Computer Science and Electronics of AGH - University of Science and Technology of Krakow. Since 1977, M.Sc. Pawel Kwasnowski is involved in university teaching and researches in industrial applications of digital control systems based on PLCs and SCADA (for metallurgic, cement and kiln industries). He is an active promoter of open systems technology and animator of LonWorks community in Poland, co-founder of Polish LonUsers Group - PLUG. Member of Polish Standardization Committee (PKN) of TC173 of Home and Building Electronic Systems and Polish delegate to TC247 of European Standardization Committee (CEN) WG4 and WG5.

About LOYTEC

Founded in 1999, LOYTEC electronics GmbH today ranks among the leading European providers of intelligent network infrastructure products for building automation. There LOYTEC sets to open and standardized communication protocols exclusively. LOYTEC develops, manufactures and distributes to the world router solutions, embedded Automation Servers, DALI lighting controls, graphic user interfaces, touch panels and gateways. Primary focus is on network solutions for buildings and real estate. Methods provided are remote access and notification, as well as functions for data acquisition, information viewing and data storage. The LOYTEC system is based on a protocol independent approach for decentralized alarming, scheduling and trending.

Product development and manufacturing are located at the Austrian headquarters in Vienna. Particular emphasis is laid on careful and top-quality execution. LOYTEC is certified according to ISO 9001 since 2004. In addition the company has branch offices in France (software development) and Germany (sales) and a subsidiary in the USA. LOYTEC supplies to more than 80 countries around the world. Export rate is 99.5 %. Strong partnerships with leading industrial companies and intensive research work in cooperation with universities result in innovative products for customers all around the world. Numerous national and international awards confirm the run of success of this Austrian high tech provider.

LOYTEC products are found in buildings like the Uniqa-Tower or the T-Center in Vienna, the main train station and the German parliament (Reichstag) in Berlin, the ThyssenKrupp Quarter in Essen, the regional bank Baden-Württemberg in Stuttgart, the Esprit Arena Düsseldorf, one of the most modern multifunctional stadiums of Europe, the Gallileo Tower in Frankfurt, the Rheinhallen/RTL-Studios in Cologne, the biggest cruise ship of the world, the "Oasis of the Seas", the fair center Jaarbeurs Utrecht in the Netherlands, Il sole 24 ore, the headquarters of Italy's leading financial magazine in Milano, the Governor Rockefeller Empire State Plaza in Albany/New York State, the world's most spectacular sport arena, the Dallas Cowboys Football Stadium in Arlington/Texas, the Wangjing International Commercial Center and the China Reinsurance in Beijing, the Ernst & Young Headquarters in Sidney and many others more.

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Further information as well as visual materials can be sent to you gladly on request.

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